

California General Acute Care Hospitals in Rural and Non-rural Areas Selected Utilization and Financial Data 1996, 1997, 1998



Gray Davis, *Governor* State of California

California General Acute Care Hospitals in Rural and Non-rural Areas Selected Utilization and Financial Data 1996, 1997, 1998

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General Acute Care Hospitals in Rural & Non-rural Areas of California Summary of Selected Data - 1996, 1997 & 1998

Licensed general acute care hospitals in California prepare and file utilization and financial reports with the Office of Statewide Health Planning and Development (OSHPD) on an annual basis for each calendar year.

General acute care hospitals in rural areas (GACH-R) reporting to OSHPD totaled 82 in 1996 and 1997, and 79 in 1998. The number of general acute care hospitals in non-rural areas (GACH-NR) that reported to OSHPD in each of the three reporting years was 354, 336, and 326 respectively.

- Thirteen percent of the California population resides in rural Medical Service Study Areas, a sub-county geographic area defined by the Office of Statewide Health Planning and Development.
- Licensed acute beds decreased (-7.3%) for GACH-R between 1996 and 1998 and slightly for GACH-NR (-1.1%).
- Between 1996 and 1998, acute bed days increased only 2.5% for GACH-R, but 9.5% for GACH-NR.
- The proportion of GACH-R acute bed days to the total number of acute bed days for general acute care hospitals statewide decreased slightly from 1996 to 1998.
- Outpatient visits declined (-.4%) for GACH-R between 1996 and 1998, but rose 7.1% for GACH-NR.
- Emergency room visits increased by 3.9% for GACH-R between 1996 and 1998 and .4% for GACH-NR.
- GACH-R with Rural Health Clinics (RHCs) experienced only 1.1% more emergency room visits between 1996 and 1998; GACH-R without RHCs had 6.0% more emergency room visits over the same period.
- Clinic visits increased by 30.0% for hospital-

based RHCs between 1996 and 1998.

- Net patient revenue, as a percent of gross patient revenue, was higher for GACH-NR than for GACH-R for all three reporting periods; however, the percentages declined for GACH-R and GACH-NR.
- In general GACH-R rely more heavily on government insurance programs for the poor (Medi-Cal and County) than do GACH-NR.
 Medi-Cal as the payor source increased for GACH-R between 1996 and 1998 but decreased for GACH-NR.
- Gross patient revenue for GACH-R increased 16.6% between1996 and 1998 and 19.6% for GACH-NR. Net patient revenue increased by 7.8% for GACH-R and 11.3% for GACH-NR.
- Net inpatient revenue per day for both GACH-NR and GACH-R was higher than inpatient expenses in 1996 and 1997, but was lower than expenses in 1998.
- Outpatient expenses exceeded outpatient net revenue for GACH-R and GACH-NR in 1998, when in 1996 and 1997, outpatient net revenue exceeded outpatient expenses.
- GACH-R employees totaled over twenty thousand in 1998, up by 7% from 1996.
- Salaries for GACH-R totaled over one-half billion dollars in 1996 and rose 9.7% by 1998.
- The amount of net losses for the aggregate of GACH-R doubled between 1996 and 1998 and the number of GACH-R with a net loss rose from 28 in 1996 to 35 in 1998.

California Population

- The percentage of the California population (1990 U.S. Census) that resides in rural areas is 13%, and rural areas (as defined by the California Health Manpower Policy Commission and adopted by the California Rural Health Policy Council) make up 80% of the state's land mass.
- A rural area is defined as a Medical Service Study Area (a sub-county geographic and rational service area) that does not contain an incorporated area of greater than 50,000 population and does not have a population density of greater than 250 persons per square mile.

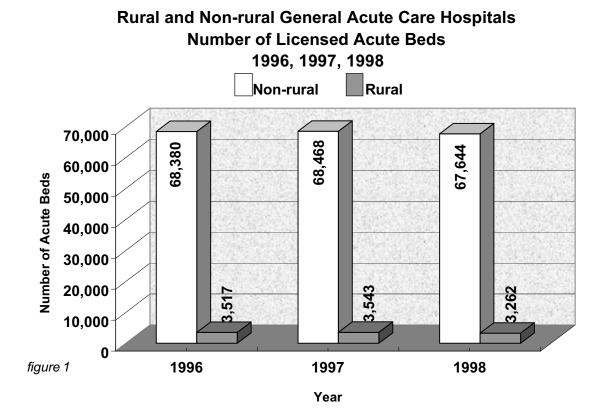
Hospitals Reporting

- The data for rural hospitals in this report encompasses only those hospitals that are state and/ or federally designated general acute care rural hospitals (GACH-R).
- All 82 designated rural hospitals filed financial data reports to the Office of Statewide Health Planning and Development (OSHPD) in 1996 and 1997. Seventy-nine GACH-R reported to OSHPD in 1998; two did not report and one had closed before 1998.
- Of the 82 GACH-R that reported in 1996 and 1997, 40 were designated state-only; 35 were designated both state and federal; and seven were designated federal-only.
- Of the 79 rural hospitals that reported in 1998, 37 were designated state-only, 35 were both designated state and federal, and seven were designated federal-only.
- Data is presented for all non-rural general acute care hospitals (GACH-NR) that reported to OSHPD. This report does not contain data on the number of GACH-NR that were open but did not report or the number of GACH-NR that closed during any reporting period.
- GACH-NR that reported to OSHPD numbered 354 in 1996, 336 in 1997, and 326 in 1998.
- This report is intended to show trends over a period of time and not absolute numbers.
- Appendix A contains a list of the GACH-R that reported in each of the three years.
- Appendix B is a map of GACH-R locations.

Utilization Data

Licensed Acute Beds

- Although GACH-R had only 4.9% of all licensed acute beds in 1998, they are located in rural areas where 13% of the total California population lives.
- The number of GACH-R acute beds decreased (-7.3%) between 1996 and 1998 (figure 1).
- The percentage of acute beds decreased by (-1 .1%) for GACH-NR between 1996 and 1998 although the number of GACH-NR reporting between 1996 and 1998 decreased by 28.



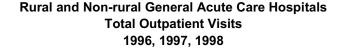
Acute Bed Days

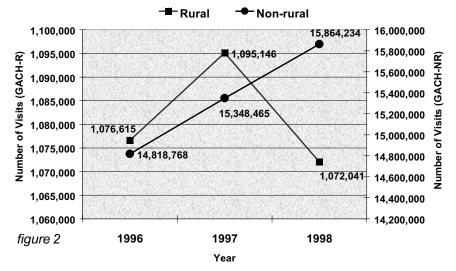
- Acute bed days decreased for GACH-R (-2.5%) between 1996 and 1998 but increased for GACH-NR by 9.5% (Table 1) even though 28 less GACH-NR reported.
- The **proportion** of GACH-R acute bed days to total acute bed days statewide changed slightly from 4.1% of the total in 1996 to 3.8% in 1998.

| Table 1 - Rural and Non-rural | | | | | | | |
|---|----------------|------------|----------------|------------|-------|--|--|
| General Acute Care Hospitals | | | | | | | |
| | Acute Bed Days | | | | | | |
| | | 1996, 1997 | <u>', 1998</u> | | | | |
| 1996 1997 % Chg. 1998 % C | | | | | | | |
| Rural 459,599 470,632 2.34% 470,875 0.05% | | | | | | | |
| Non-rural | 10,838,439 | 11,105,681 | 2.41% | 11,864,477 | 6.40% | | |

Outpatient Visits

Outpatient visits increased for GACH-R and GACH-NR between 1996 and 1997, but decreased for GACH-R between 1997 and 1998 (figure 2).



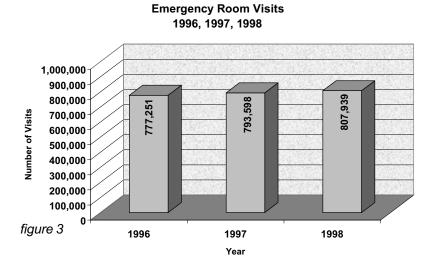


Emergency Room VisitS

• Between 1996 and 1998, GACH-R emergency room visits increased by 3.9% (figure 3).

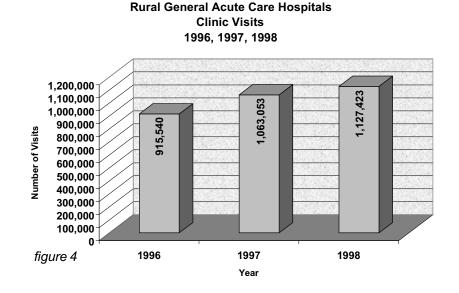
Rural General Acute Care Hospitals

• GACH-R accounted for 10% of all emergency room visits for all general acute care hospitals statewide in 1998 but only had 3.8% of acute bed days.



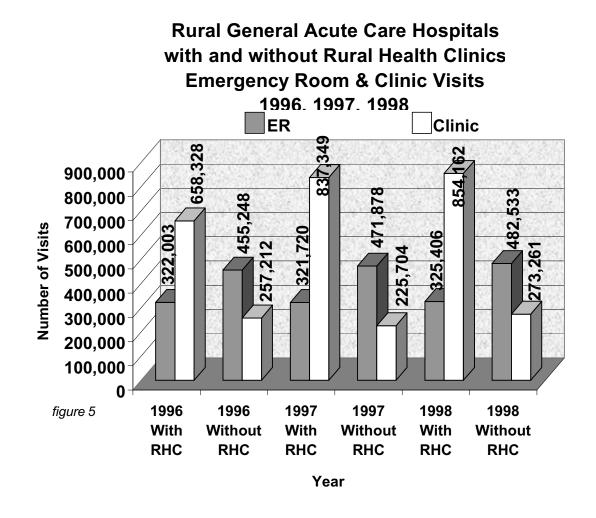
GACH-R Clinic VisitS

Clinic visits at GACH-R (figure 4) increased (16.1%) between 1996 and 1997, but a smaller increase occurred between 1997 and 1998 (6.1%).



Emergency Room and Clinic Visits at Rural Hospitals with/without Provider-based Rural Health Clinics

- The number of GACH-R with provider-based Rural Health Clinics (95-210s) was 40 in reporting years 1996, 1997, and 1998; the number of clinics without provider-based Rural Health Cinics was nearly equal in 1996 (42), 1997 (42), and 1998 (39). A comparison between provider -based and non-provider based 95-210s shows that GACH-R without 95-210s experienced a dramatic difference in emergency room visits (between 42-48% more) than did those GACH-R with 95-210s (figure 5).
- The inverse occurred in clinic visits for GACH-R without 95-210s in each of the three reporting years: 60% less in 1996; 73% less in 1997; and 68% less in 1998.
- Clinic visits increased 30% for GACH-R with 95-210s between 1996 and 1998.
- Some GACH-R administrators report that clinic usage decreases the incidence of emergency room visits.

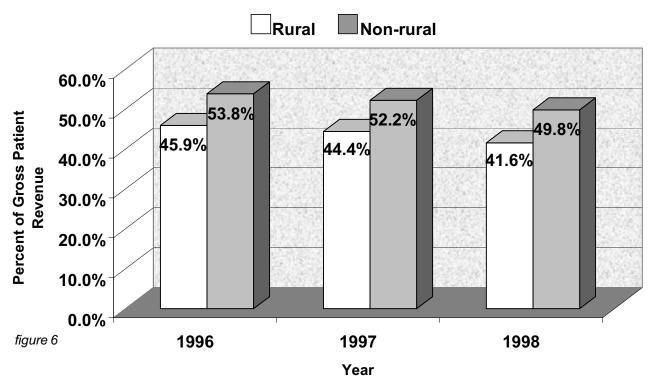


Financial Data

Gross and Net Patient Revenue

• Figure 6 shows net patient revenue as a percent of gross patient revenue for rural and non-rural hospitals. Non-rural hospitals experienced a higher net inpatient revenue as a percent of gross inpatient revenue for all three reporting years.

Rural and Non-rural General Acute Care Hospitals Net Patient Revenue as a Percent of Gross Patient Revenue 1996, 1997, 1998



Gross and Net Patient Revenue by Payor Source

- Table 2 shows GACH-R and GACH-NR gross and net patient revenue in dollars by payor source as was shown in the aggregate in figure 6.
- An analysis of Table 2 reveals the increasing reliance on government insurance programs for the poor (Medi-Cal and County) for GACH-R than is the case for GACH-NR. Medi-Cal as the payor source increased for GACH-R by 4.8% between 1996 and 1998 but decreased for GACH-NR (-.3%) over that same period, even though the number of GACH-NR reporting decreased by 28.
- County government as the payor source increased for GACH-NR by 9.5% between 1996 and 1998, but increased a substantial 30% for GACH-R over that same period.
- Third party payors as a patient revenue source increased for GACH-R by 26.4% between 1996 and 1998 and by 36.8% for GACH-NR over the same period.

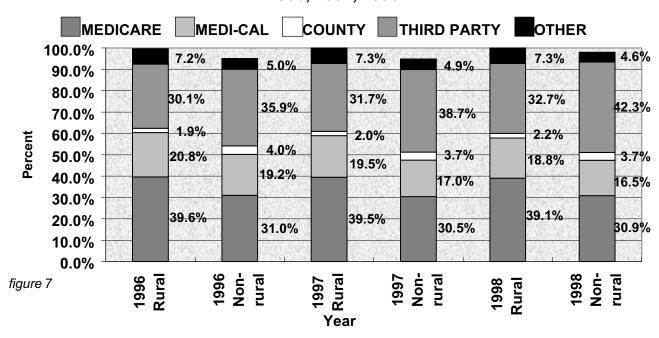
| Table 2 - Rural and Non-rural General Acute Care Hospitals | | | | | | | |
|--|------------|------------|----------------|------------|-----------|------------|--|
| Gross and Net Patient Revenue by Payor Source | | | | | | | |
| | | 19 | 996, 1997, 199 | 8 | | | |
| | | | \$ (000) | | | | |
| Rural | MEDICARE | MEDI-CAL | COUNTY | 3rd PARTY | OTHER | TOTALS | |
| 1996 Gross | 954,381 | 501,434 | 46,949 | 724,409 | 173,992 | 2,401,166 | |
| 1996 Net | 490,393 | 211,297 | 21,615 | 463,744 | 106,865 | 1,293,913 | |
| 1997 Gross | 1,050,769 | 518,533 | 53,893 | 844,861 | 192,965 | 2,661,020 | |
| 1997 Net | 533,293 | 200,274 | 24,569 | 511,651 | 119,153 | 1,388,939 | |
| 1998 Gross | 1,094,275 | 525,649 | 60,944 | 915,957 | 203,941 | 2,800,766 | |
| 1998 Net | 514,862 | 203,993 | 19,085 | 532,756 | 123,920 | 1,394,616 | |
| Non-rural | MEDICARE | MEDI-CAL | COUNTY | 3rd PARTY | OTHER | TOTALS | |
| 1996 Gross | 18,256,075 | 11,342,071 | 2,334,919 | 21,144,300 | 2,937,310 | 56,014,675 | |
| 1996 Net | 7,928,698 | 4,884,673 | 449,223 | 9,614,758 | 1,487,575 | 24,364,926 | |
| 1997 Gross | 19,884,871 | 11,115,838 | 2,443,428 | 25,267,673 | 3,203,596 | 61,915,406 | |
| 1997 Net | 8,305,928 | 5,213,607 | 431,076 | 10,449,502 | 1,625,429 | 26,025,543 | |
| 1998 Gross | 21,111,497 | 11,306,395 | 2,557,311 | 28,925,944 | 3,117,148 | 67,018,296 | |
| 1998 Net | 8,360,928 | 5,736,058 | 442,676 | 11,079,031 | 1,508,214 | 27,126,908 | |

Patient Revenue by Payor Source as a Percent of Gross Patient Revenue

Figure 7 displays the payor source as a percentage of gross patient revenue. Federal government programs (Medicare and Medi-Cal) accounted for a substantially higher percentage of the gross patient revenue for GACH-R for the three reporting years (60.4%, 60.0%, 57.9%) than they did for GACH-NR (50.2%, 47.5%, 47.4%).

• Third party payors as a percent of gross patient revenue increased only slightly year by year for rural hospitals and stood at 30.1%, 31.7%; and 32.7%. GACH-NR third party payor revenue as a percent of gross patient revenue increased slightly more (35.9%, 38.7%, and 42.3%) than GACH-R from year to year.

Rural and Non-rural General Acute Care Hospital Revenue* by Payor Source as Percent of Gross Patient Revenue 1996, 1997, 1998

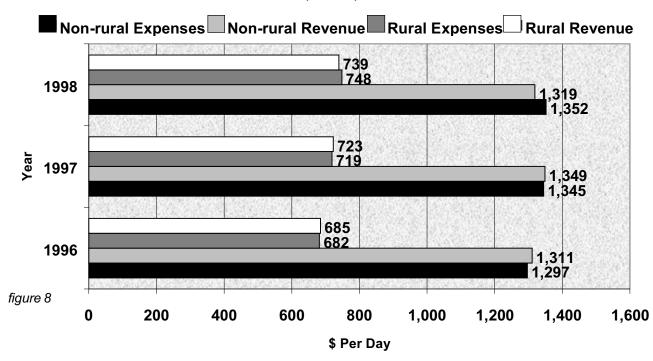


^{*} Total patient revenue for non-rural hospitals does not add to 100% because 26 hospitals belonging to one non-profit corporation had reported gross patient revenue but not by payor source.

Net Inpatient Revenue and Expenses Per Day

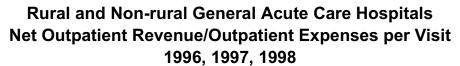
 Figure 8 depicts GACH-R and GACH-NR net inpatient revenue and inpatient expenses per day. In 1996, revenue was slightly higher than expenses for both GACH-R and GACH-NR. However, in 1997 the revenue was less higher than expenses for both GACH-R and GACH-NR and in 1998, expenses began to exceed revenue for both GACH-R and GACH-NR.

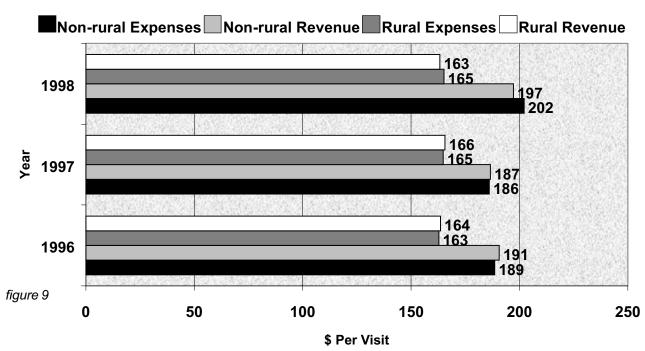
Rural and Non-rural General Acute Care Hospitals Net Inpatient Revenue/Inpatient Expenses Per Day 1996, 1997, 1998



Net Outpatient Revenue and Expenses Per Visit

 Figure 9 displays GACH-R and GACH-NR net outpatient revenue and outpatient expenses per visit. In 1996 and 1997, expenses were also less than revenue for both GACH-R and GACH-NR. Beginning in 1998, net outpatient revenue did not meet expenses for outpatient visits.





Write-Offs for Health Maintenance Organizations

 Health Maintenance Organization write-offs for both GACH-R and GACH-NR by year are listed in Table 3.

| Table 3 - Rural and Non-rural | | | | | |
|-------------------------------|----------------|-------------------|--------------|--|--|
| General Acute Care Hospitals | | | | | |
| Health Ma | intenance Orga | nizations Write-C | Offs (\$000) | | |
| | 1996, 19 | 97, 1998 | | | |
| | 1996 1997 1998 | | | | |
| GACH-R | 227,692 | 285,790 | 353,558 | | |
| GACH-NR | 11,033,653 | 15,418,386 | 18,944,618 | | |

Number of Employees and Total Salaries

 In many instances, the hospital is the major employer in a rural community. In salaries alone, GACH-R represent over one-half billion dollars to local economies and the livelihoods of over twenty thousand employees and their families.

| Table 4 - Rural General Acute Care Hospitals | | | | | | |
|--|------------------|-------------|-------------|--|--|--|
| Total Number of Employees and Salaries | | | | | | |
| | 1996, 1997, 1998 | | | | | |
| l [| 1996 | 1997 | 1998 | | | |
| Employees | 20,462 | 22,832 | 21,885 | | | |
| Salaries | 507,329,000 | 542,729,000 | 556,349,000 | | | |

GACH-R and Net Loss

- Between 1996 and 1998, the aggregate net loss for GACH-R doubled and the number of GACH-R with a net loss increased by 25%, from 28 to 35 (Table 5).
- One GACH-R closed in 1997, and the number of closures continues.

| Та | Table 5 - Rural General Acute Care Hospitals | | | | | | | | |
|------|---|-----------|----------|-------------|--|--|--|--|--|
| Numl | Number with an Operating Loss and/or Net Loss | | | | | | | | |
| а | and Amount of Net Loss - 1996, 1997, 1998 | | | | | | | | |
| | No. | No. | No. | \$ Amount | | | | | |
| | Hospitals | Oper Loss | Net Loss | Net Loss | | | | | |
| 1996 | 82 | 45 | 28 | -17,672,483 | | | | | |
| 1997 | 82 | 42 | 30 | -28,364,805 | | | | | |
| 1998 | 79 | 49 | 35 | -34,315,763 | | | | | |

Appendix A

| General Acute Care Ho | ospitals in Rural and N | on-rural Areas | |
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General Acute Care Hospitals in Rural and Non-rural Areas Rural Hospitals Reporting to OSHPD in the Three Reporting Years

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Data Source: 1996, 1997, 1998 OSHPD Hospital Annual Financial Data

| General Acute Care Ho | spitals in Rural and Non | -rurai Areas | |
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Appendix B

| General Acute Care Ho | spitals in Rural and Non | -rurai Areas | |
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Prepared by: California Rural Health Policy Council Office - 3/13/00

19. Frank R. Howard Memorial Hospital - Willits 20. General Hospital, The, - Eureka 21. George L. Mee Memorial Hospital - King City 22. Glenn Medical Center - Willows

23. Hanford Community Medical Center - Hanford
24. Hazel Hawkins Memorial Hospital - Hollister
25. Healdsburg General Hospital - Healdsburg
26. Hi-Desert Medical Center - Joshua Tree

Indian Valley Hospital - Greenville
 Inland Valley Regional Medical Center - Wildoman

74. Sutter Coast Hospital - Crescent City

75. Sutter Lakeside Hospital - Lakeport 76. Tahoe Forest Hospital - Truckee

79. Tuolumne General Hospital - Sonora 80. Twin Cities Hospital - Templeton 81. Ukiah Valley Medical Center - Ukiah

82. West Side District Hospital - Taft

77. Tehachapi Hospital - Tehachapi 78. Trinity Hospital - Weaverville

49. Oak Valley Dstrict Hospital - Oakdale
50. Ojai Valley Community Hospital - Ojai
51. Palm Drive Hospital - Sebastopol
52. Palo Verde Hospital - Blythe
53. Pioneers Memorial Hospital Dstrict - Brawley
54. Plumas Dstrict Hospital - Quincy

55. Redbud Community Hospital - Clearlake

56. Redwood Memorial Hospital - Fortuna